### THE LOFT SHOP LIMITED

## AND SUBSIDIARY COMPANIES

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2006

Carpenter Box LLP
Chartered Accountants
Grafton Lodge
15 Grafton Road
Worthing
West Sussex
BN11 1QR

## THE LOFT SHOP LIMITED

## **DIRECTORS AND ADVISERS**

**Directors** Mr P R Stedman

Mr D Smith

Mr J Stedman (Appointed 21 August 2007)

Ms M J Kay

(Appointed 21 August 2007)

Secretary Mr R Birchenough

Company number 00797762

Registered office 50-51 Lineside Industrial Estate

Eldon Way Littlehampton West Sussex BN17 7HE

Registered auditors Carpenter Box LLP

Grafton Lodge 15 Grafton Road Worthing West Sussex

BN11 1QR

Bankers National Westminster Bank plc

Corporate and Commercial Banking

PO Box 4349 Worthing West Sussex BN11 3EQ

Solicitors Clarke Willmott

Stoneham Gate Stoneham Lane Southampton Hampshire S050 9NW

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## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2006

The directors present their report and financial statements for the year ended 31 December 2006.

#### **Directors**

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The following directors have held office since 1 January 2006:

Mr P R Stedman

Mr D Smith

Mr D S Hunt

Mr J Stedman

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Ms M J Kay

(Resigned 8 August 2007)

(Appointed 21 August 2007)

(Appointed 21 August 2007)

## Principal activities and review of the business

The principal activity of the group continued to be that of the sale and marketing of building products.

The group's activities include a number of different product groups sold through different routes to market. The principle activity of The Loft Shop Limited continued to be that of the marketing, sale and distribution of building products.

During the year one Loft Shop was closed leaving the total at 24 including Stairplace in West Norwood.

Sales of products through the company's website which had been set up in 2005 grew substantially and continuing investment in this channel will develop growth still further.

The production of aluminium and stainless steel products in China was further developed during the year whilst the duplication of production tooling in the UK has covered any risk of delay or disruption from the Chinese plant.

Substantial savings from reorganisation and an improvement in gross margins result in a profit before taxation of £112,144 (2005 - loss £230,465).

The company continued to develop the supply of timber goods from Forest Stewardship Council (FSC) certified sources.

### Results and dividends

The consolidated profit and loss account for the year is set out on page 4.

#### Future developments

The Chinese production plant will be certified to ISO 9001:2000 and relevant products will be tested and certified to BS EN 1856:2003-1 allowing goods to be CE marked.

#### Risk exposures

The group has continued to monitor closely its cash position closely.

Currency risks with major foreign suppliers are covered by forward purchases of currencies at the most favourable rate against specific invoices and purchase orders.

Debtors risk is tightly controlled with all new accounts credit checked, primarily through Creditsafe.

# THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

#### **Auditors**

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Carpenter Box LLP were appointed auditors to the company after the year end and that appointment will be confirmed at the Annual General Meeting. A resolution proposing that they be re-appointed will be put to the Annual General Meeting.

## Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgements and estimates that are reasonable and prudent;
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

- (a) so far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware, and
- (b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the group's auditors are aware of that information.

By order of the board

Mr R Birchenough
Secretary
25 October 2007

## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF THE LOFT SHOP LIMITED

We have audited the financial statements of The Loft Shop Limited for the year ended 31 December 2006 set out on pages 4 to 19. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of the directors and auditors

As described in the Statement of Directors' Responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985, and whether in our opinion the information given in the directors' report is consistent with the financial statements. We also report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's and the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

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In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's and the group's affairs as at 31 December 2006 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the directors' report is consistent with the financial statements.

Carpenter Box LLP
Chartered Accountants
Registered Auditor

28 October 2007

Grafton Lodge 15 Grafton Road Worthing West Sussex BN11 1QR

## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2006

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	Notes	2006 £	2005 £
Turnover	2	7,715,118	8,059,865
Cost of sales		(4,553,458)	(4,900,992)
Gross profit		3,161,660	3,158,873
Administrative expenses Other operating income		(3,065,941) 16,425	(3,376,737)
Operating profit/(loss)	3	112,144	(217,864)
Interest payable and similar charges	4	-	(12,601)
Profit/(loss) on ordinary activities before taxation	3	112,144	(230,465)
$T \approx_X \text{ on profit/(loss)}$ on ordinary activities	5	(7,328)	23,349
Dra-Edilla			
Profit/(loss) on ordinary activities are taxation		104,816	(207,116)

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES BALANCE SHEETS AS AT 31 DECEMBER 2006

		Grou	•	Comp	3=
	NI. c	2006	2005	2006	2005
100578	Notes	£	£	£	£
ASSETS Fixed assets					
Tangible assets	7	112,471	196,865	69,930	121,171
		112,471	196,865	69,930	121,171
Current assets					
Stocks	9	519,649	634,032	398,126	574,321
Debtors	10	2,570,540	2,157,220	2,604,563	2,221,194
Cash at bank and in hand		-	76,131		76,131
		3,090,189	2,867,383	3,002,689	2,871,646
		3,202,660	3,064,248	3,072,619	2,992,817
LIABILITIES Capital and reserves				and an artificial control of the con	
Called up share capital	15	325,000	325,000	325,000	325,000
Profit and loss account	16	(135,281)	(240,097)	(1,990,428)	(1,917,868)
	17	189,719	84,903	(1,665,428)	(1,592,868)
Creditors: amounts falling due within one year	11	2,725,342	2,680,930	4,499,113	4,335,935
Creditors: amounts falling due after more than one year	12	273,665	273,665	225,000	225,000
Provisions for liabilities	13	13,934	24,750	13,934	24,750
		3,202,660	3,064,248	3,072,619	2,992,817

Approved by the Board and authorised for issue on 25 October 2007

Mr P R Stedman Director

## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006

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Net cash (outflow)/inflow from operating activities		(65,560)		168,678
Returns on investments and servicing of finance				
Interest paid	-		(11,312)	
Net cash outflow for returns on investments			-	
and servicing of finance		-		(11,312)
Taxation		-		(28,349)
Capital expenditure	*			
Payments to acquire tangible assets	(15,468)		(46,452)	
Net cash outflow for capital expenditure		(15,468)		(46,452)
		-		
Net cash (outflow)/inflow before management of liquid resources and financing		(81,028)		82,565
Decrease in cash in the year		(81,028)		82,565

# THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2006

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2005	2006	v)/inflow	s) to net cash (outflow	Reconciliation of operating profit/(I from operating activities
£	£			nom operating activates
(217,864)	112,144			Operating profit/(loss)
69,482	99,862			Depreciation of tangible assets
481,516	114,383			Decrease in stocks
(128,176)	(413,320)			Increase in debtors
(61,030)	19,619			Increase in creditors within one year
-	12,568			Impairment write down on fixed asset
24,750	(10,816)			(Decrease)/increase in provisions
168,678	(65,560)		ng activities	Net cash (outflow)/inflow from ope
31 December 2006	Other non- cash changes	Cash flow	1 January 2006	Analysis of net debt
£	£	£	£	
				Net cash:
_	_	(76,131)	76,131	Cash at bank and in hand
(11,463)	-	(4,897)	. (6,566)	Bank overdrafts
(11,463)	4 E E E E	(81,028)	69,565	
(273,665)		-	(273,665)	Debts falling due after one year
(285,128)	-	(81,028)	(204,100)	Net debt
2005	2006		rement in net debt	Reconciliation of net cash flow to n
£	£			
82,565	(81,028)			(Decrease)/increase in cash in the year
200,866	_		rease in debt	Cash (inflow)/outflow from (increase)/
283,431	(81,028)			Movement in net debt in the year
(487,531)	(204,100)			Opening net debt
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## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2006

## 1 Accounting policies

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## 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

### 1.2 Changes in comparatives

The comparative figures for debtors and creditors have been reclassified to ensure consistent preparation. The restated amounts do not constitute a prior year adjustment and have not changed the net position of the group.

## 1.3 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently.

#### 1.4 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2006. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

#### 1.5 Turnover

Turnover represents amounts receivable for goods net of VAT and trade discounts and is recognised on despatch.

## 1.6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery 10.00 - 33.33% per annum straight line Fixtures, fittings, tools and equipment 10.00 - 33.33% per annum straight line Motor vehicles 20.00 - 33.33% per annum straight line

### 1.7 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over their useful lives (hire purchase) or the shorter of the lease term and their useful lives (finance lease). Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

## 1.8 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.9 Stock

Stock is valued at the lower of cost, including attributable overheads, and net realisable value, on a first in first out basis.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

## 1 Accounting policies

(continued)

### 1.10 Pensions

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The group operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

## 1.11 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

## 1.12 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### 2 Turnover

The total turnover of the group for the year has been derived from its principal activity.

## Segmental analysis by geographical area

The analysis by geographical area of the group's turnover is set out as below:

		2006	2005
		£	£
	Geographical segment		
	United Kingdom	7,531,764	7,979,266
	European Community	183,354	80,599
		7,715,118	8,059,865
3	Operating profit/(loss)	2006	2005
		£	£
	Operating profit/(loss) is stated after charging:		
	Depreciation of tangible assets	99,862	69,482
	Loss on foreign exchange transactions		3,007
	Operating lease rentals		
	- Plant and machinery	773	2,777
	- Other assets	534,607	552,657
	Auditors' remuneration (company £9,000; 2005: £10,000)	9,000	10,000
	and after crediting:		
	Rents receivable	16,425	_

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

4	Interest payable	2006	2005
		£	£
	On bank loans and overdrafts	-	11,312
	Hire purchase interest	-	1,289
		-	12,601
5	Taxation	2006	2005
		£	£
	Domestic current year tax		
	U.K. corporation tax	7,328	(23,349)
	Current tax charge	7,328	(23,349)
	Factors affecting the tax charge for the year		
	Profit/(loss) on ordinary activities before taxation	112,144	(230,465)
	Profit/(loss) on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 19.00% (2005 - 19.00%)	21,307	(43,788)
	(2000 10.00)		(43,700)
	Effects of:		
	Non deductible expenses	1,475	-
	Depreciation add back	18,974	-
	Capital allowances	(9,220)	-
	Group loss relief	(25,208)	20,439
		(13,979)	20,439
	Current tax charge	7,328	(23,349)
	Loss for the financial year		

As permitted by section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The loss for the financial year is made up as follows:

	2006	2005
	£	£
Holding company's loss for the financial year	(72,560)	(360,937)

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

7	Tangible fixed assets				
	Group	Plant and machinery	Fixtures, fittings, tools and equipment	Motor vehicles	Total
		£	£	£	£
	Cost				
	At 1 January 2006	109,044	459,886	3,500	572,430
	Additions	8,170	7,298	_	15,468
	At 31 December 2006	117,214	467,184	3,500	587,898
	Depreciation				
	At 1 January 2006	79,243	296,122	200	375,565
	Impairment write down	-	12,568	-	12,568
	Charge for the year	29,977	56,442	875	87,294
	At 31 December 2006	109,220	365,132	1,075	475,427
	Net book value				
	At 31 December 2006	7,994	102,052	2,425	112,471
	At 31 December 2005	29,801	163,764	3,300	196,865

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

Tangible fixed assets (continued) Company			
	Fixtures, fittings, tools and equipment	Motor vehicles	Total
	£	£	£
Cost			
At 1 January 2006	400,833	3,500	404,333
Additions	7,298	-	7,298
	-		
At 31 December 2006	408,131	3,500	411,631
Depreciation			
At 1 January 2006	282,962	200	283,162
Impairment write down	12,568	-	12,568
Charge for the year	45,096	875	45,971
At 31 December 2006	340,626	1,075	341,701
Net book value			
At 31 December 2006	67,505	2,425	69,930
At 31 December 2005	117,871	3,300	121,171

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

## 8 Fixed asset investments

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## Group and company

	Shares in group undertakings £
Cost	
At 1 January 2006 & at 31 December 2006	4
Provisions for diminution in value	
At 1 January 2006 & at 31 December 2006	4
Net book value	
At 31 December 2006	<u> </u>
At 31 December 2000	

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

## Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or incorporation	Shares I	held
		Class	%
Subsidiary undertakings			
Chimney Cowls Limited	England & Wales	Ordinary	100
Preceda Shingles Limited	England & Wales	Ordinary	100
Stairplace Limited	England & Wales	Ordinary	100
RW Products Limited	England & Wales	Ordinary	100
The Loft Centre Limited	England & Wales	Ordinary	50

The principal activity of these undertakings for the last relevant financial year was as follows:

		Capital and reserves 2006	Profit/(loss) for the year 2006
	Principal activity	£	£
Chimney Cowls Limited	Sales and marketing of chimney cowls and associate	1,889,721 ed products	184,580
Preceda Shingles Limited	Sales and marketing of shingles and associated proc	46,478	(23,373)
Stairplace Limited	Sales and marketing of stairs and associated produc	(223,205)	(31,152)
RW Products Limited	Sales and marketing of windows and associated proc	22,708	47,321
The Loft Centre Limited	Dormant	2	

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## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

9	Stocks				
		Grou	ıp	Comp	any
		2006	2005	2006	2005
		£	£	£	£
	Finished goods and goods for resale	519,649	634,032	398,126	574,321
10	Debtors				
		Grou	ıp	Comp	any
		2006	2005	2006	2005
		£	£	£	£
	Trade debtors	472,946	327,612	266,160	130,034
	Amounts owed by group undertakings	1,849,539	1,646,715	2,113,697	1,931,616
	Corporation tax	23,349	23,349	=	-
	Other debtors	22,602	32,754	22,602	32,754
	Prepayments and accrued income	202,104	126,790	202,104	126,790
		2,570,540	2,157,220	2,604,563	2,221,194
				-	
	Amounts falling due after more than one year	ar and included in t	he debtors abo	ve are:	
		2006	2005	2006	2005
		£	£	£	£
	Amounts owed by group undertakings	-	-	264,157	284,901

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	Creditors : amounts falling due within one		s : amounts raining due within one year  Group  Company		
		2006	ip 2005	2006	2005
		£	£	£	£
	Bank loans and overdrafts	11,463	6,566	11,463	6,566
	Trade creditors	986,651	921,017	977,827	868,526
	Amounts owed to group undertakings	1,323,366	1,323,367	3,113,289	3,035,195
	Corporation tax	7,328	-	-	-
	Taxes and social security costs	298,725	326,396	298,725	326,396
	Other creditors	740	4,332	740	-
	Accruals and deferred income	97,069	99,252	97,069	99,252
		2,725,342	2,680,930	4,499,113	4,335,935
		-			
	The company and group's bank borrowings a	are secured by an	unscheduled m	ortgage debent	ure.
12	Creditors : amounts falling due after more	than one year			
12	orealtors . amounts failing due after more	Grou	n	Compa	nv
		2006	2005	2006	2005
		£	£	£	£
	Amounts due to group undertakings	273,665	273,665	225,000	225,000
13	Provisions for liabilities and charges				
	Group				Other
					£
	Polones at 4 January 2000 8 at 24 Dansach	- 2000			
	Balance at 1 January 2006 & at 31 December Profit and loss account	r 2006			24,750 (10,816)
					(10,010)
	Balance at 31 December 2006				13,934
	Company				
	Balance at 1 January 2006 & at 31 Decembe	r 2006			24,750
	Profit and loss acount				(10,816)
	Balance at 31 December 2006				13,934
	balance at 31 December 2000				- A SHEET STATE OF THE SECOND
	Other provisions represent dilapidations prov group and company's obligations in regard estimate is made with reference to actual co	to dilapidations	and alterations	of leased pre	mises. This

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

14	Pension costs		
	Defined contribution		
		2006 £	2005 £
	Contributions payable by the group for the year	17,104	42,910
15	Share capital	2006 £	2005 £
	Authorised 325,000 Ordinary Shares of £1 each	325,000	325,000
	Allotted, called up and fully paid 325,000 Ordinary Shares of £1 each	325,000	325,000
16	Statement of movements on profit and loss account Group		<b>D</b>
		lo	Profit and oss account £
	Balance at 1 January 2006 Profit for the year		(240,097) 104,816
	Balance at 31 December 2006		(135,281)
	Company		Profit and
		lo	ess account £
	Balance at 1 January 2006 Loss for the year		(1,917,868) (72,560)
	Balance at 31 December 2006		(1,990,428)

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

17	Reconciliation of movements in shareholders' funds Group	2006 £	2005 £
	Profit/(Loss) for the financial year	104,816	(207,116)
	Opening shareholders' funds	84,903	292,019
	Closing shareholders' funds	189,719	84,903
		2006	2005
	Company	£	£
	Loss for the financial year	(72,560)	(360,937)
	Opening shareholders' funds	(1,592,868)	(1,231,931)
	Closing shareholders' funds	(1,665,428)	(1,592,868)

## 18 Financial commitments

At 31 December 2006 the group had annual commitments under non-cancellable operating leases as follows:

	Land and bu	ildings	Other	
	2006	2005	2006	2005
	£	£	£	£
Expiry date:				
Within one year	29,250	45,000	16,313	10,000
Between two and five years	268,550	270,000	20,716	33,000
In over five years	111,000	120,000	-	-
	408,800	435,000	37,029	43,000

At 31 December 2006 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Other	
	2006	2005	2006	2005
	£	£	£	£
Expiry date:				
Within one year	29,250	45,000	16,313	10,000
Between two and five years	268,550	270,000	20,716	33,000
In over five years	111,000	120,000	-	
	408,800	435,000	37,029	43,000

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

19	Directors' emoluments	2006 £	2005 £
	Emoluments for qualifying services  Company pension contributions to money purchase schemes	278,531 2,813	299,000
		281,344	299,000
	Directors' emoluments exclude benefits in kind valued at £32,206.		
	The number of directors for whom retirement benefits are accruing schemes amounted to 1 (2005 - Nil).	under money purc	hase pensior
	Emoluments disclosed above include the following amounts paid to the	highest paid director:	
	Emoluments for qualifying services	222,267	203,000
		-	
20	Employees		
	Number of employees		
	The average monthly number of employees (including directors) during year was:	the	
		2006	2005
		Number	Number
	Warehouse	5	7
	Sales Fitting	37	36
	Administration	13	6 15
		<del></del>	64
			=====
	Employment costs	2006	2005
	Wages and salaries	£	£
	Social security costs	1,504,355 164,616	1,469,370 185,771
	Other pension costs	17,104	42,910
		1,686,075	1,698,051

## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2006

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In the directors' opinion the immediate and ultimate parent company is The Loft Shop Group Limited, a company registered in England and Wales.

The Loft Shop Group Limited prepares group financial statements and copies can be obtained from the registered office.

## 22 Related party transactions

## Group and company

The company has taken advantage of the exemption in the Financial Reporting Standard 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company.

## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES DETAILED TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2006

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	2006	_	2005
£	£	£	£
	7 745 440		0.050.005
	7,715,118		8,059,865
2 000 040		4 900 000	
		4,860,066	
		-	
		40,926	
		-	
		-	
353,688		-	
	(4,553,458)		(4,900,992)
40.98%	3,161,660	39.19%	3,158,873
	(3,065,941)		(3,376,737)
	95.719		(217,864)
			(= , = = . ,
	112,144		(217,864)
	112,144		(230,465)
	3,889,219 78,849 47,503 170,947 13,252 353,688 40.98%	7,715,118  3,889,219 78,849 47,503 170,947 13,252 353,688  (4,553,458)  40.98% 3,161,660  (3,065,941) 95,719  112,144	£       £       £         7,715,118       4,860,066         78,849       -         47,503       40,926         170,947       -         13,252       -         353,688       -         (4,553,458)       -         40.98%       3,161,660       39.19%         (3,065,941)       -         95,719       -         112,144       -

## THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES SCHEDULE OF ADMINISTRATIVE EXPENSES FOR THE YEAR ENDED 31 DECEMBER 2006

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	2006	2005
	£	£
Administrative expenses		
Wages and salaries	1,054,877	1,170,370
Directors' remuneration	278,531	299,000
Employer's N.I. contributions	164,616	185,771
Directors' pension costs	2,813	
Staff pension costs	14,291	42,910
Staff training	9,191	14,720
Staff Welfare	24,317	26,137
Rent	534,607	552,657
Rates	175,042	183,328
Insurance	71,885	72,331
Light and heat	57,795	25,772
Cleaning	14,640	13,446
Printing and stationery	59,357	67,662
Advertising	156,826	119,827
Exhibition costs	40,118	67,784
Telecommunications	50,361	54,158
Computer running costs	18,903	41,520
Hire of equipment	209	
Equipment leasing	773	2,777
Motor running expenses	89,939	135,542
Travelling expenses	36,815	59,497
Entertaining	2,843	-
Legal and professional fees	26,088	38,029
Accountancy	9,000	10,000
Audit fees	9,000	10,000
Bank charges	46,802	63,599
Bad and doubtful debts	11,791	8,702
Loss on foreign currency	-	3,007
Establishment costs		34,890
Sundry expenses	881	406
Subscriptions	3,768	3,413
Depreciation on plant and machinery	29,977	10,014
Depreciation on fixtures, fittings, tools and equipment	69,010	59,268
Depreciation on motor vehicles	875	200
	3,065,941	3,376,737