Company Registration No. 00797762 (England and Wales)

## THE LOFT SHOP LIMITED

#### AND SUBSIDIARY COMPANIES

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2008

Carpenter Box LLP Chartered Accountants Grafton Lodge 15 Grafton Road Worthing West Sussex BN11 1QR

# Draft Financial Statements at 07 AUGUST 2009 at 17:03:49 THE LOFT SHOP LIMITED

# DIRECTORS AND ADVISERS

Directors	Mr P R Stedman Mr J Stedman Ms M J Kay
Secretary	Mr R Birchenough
Company number	00797762
Registered office	50-51 Lineside Industrial Estate Eldon Way Littlehampton West Sussex BN17 7HE
Registered auditors	Carpenter Box LLP Grafton Lodge 15 Grafton Road Worthing West Sussex BN11 1QR
Bankers	National Westminster Bank plc Corporate and Commercial Banking PO Box 4719 Worthing West Sussex BN11 9JR
Solicitors	Clarke Willmott Burlington House Botley Grange Business Park Southampton Hampshire S030 2DF

# Draft Financial Statements at 07 AUGUST 2009 at 17:03:50 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES

## CONTENTS

	Page
Directors' report	1 - 3
Independent auditors' report	4 - 5
Consolidated profit and loss account	6
Balance sheets	7
Consolidated cash flow statement	8
Notes to the financial statements	9 - 21

# Draft Financial Statements at 07 AUGUST 2009 at 17:03:51 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES DIRECTORS' REPORT

## FOR THE YEAR ENDED 31 DECEMBER 2008

The directors present their report and financial statements for the year ended 31 December 2008.

#### Principal activities and review of the business

The principal activity of the group continued to be that of the sale and marketing of building products.

The group's activities include a number of different product groups sold through different routes to market. The principle activity of The Loft Shop Limited continued to be that of the marketing, sale and distribution of building products.

During the year two Loft Shops were closed leaving a total at 23 including Stairplace.

Sales of products through the company's website which had been set up in 2005 grew substantially and continuing investment in this channel will develop growth still further.

The production of aluminium and stainless steel products in China was further developed during the year whilst the duplication of production tooling in the UK has covered any risk of delay or disruption from the Chinese plant.

Increasingly adverse market conditions in the building sector as the year progressed resulted in declining sales whilst pressure for competitive pricing affected gross margins. The declining value to the pound versus the euro (the group purchases a substantial volume of their goods in euros) towards the year end caused further pressure on margins.

The group reported a loss before taxation of £49,646 (2007 - profit £95,919).

The company continued to develop the supply of timber goods from Forest Stewardship Council (FSC) certified sources.

### Results and dividends

The consolidated profit and loss account for the year is set out on page 6.

The directors do not recommend payment of an ordinary dividend.

#### **Future developments**

The Chinese production plant will be certified to ISO 9001:2000 and relevant products will be tested and certified to BS EN 1856:2003-1 allowing goods to be CE marked.

### Directors

The following directors have held office since 1 January 2008:

Mr P R Stedman Mr J Stedman Ms M J Kay

### Financial instruments

### Treasury operations and financial instruments

The group operates a centralised treasury function which is responsible for managing the liquidity, interest and foreign currency risks associated with the group's activities.

The group's principal financial instruments include derivative financial instruments, the purpose of which is to manage currency risks risks arising from the group's activities, and bank overdrafts, the main purpose of which is to raise finance for the group's operations. In addition, the group has various other financial assets and liabilities such as trade debtors and trade creditors arising directly from its operations. Derivative transactions which the group enters into principally comprise forward exchange contracts. In accordance with the group's treasury policy, derivative instruments are not entered into for speculative purposes.

#### Liquidity risk

The group manages its cash and borrowing requirements centrally in order to maximise interest income and minimise interest expense, whilst ensuring the group has sufficient liquid resources to meet the operating needs of the business.

#### Interest rate risk

The group is exposed to interest rate risk on its borrowings and cash flow interest rate risk on floating rate deposits and bank overdrafts. The group ensure interest payable is minimised and interest receivable is maximised.

### Foreign currency risk

The group's principal foreign currency exposures arise from trading with overseas companies. Group policy permits but does not demand that these exposures may be hedged in order to fix the cost in sterling. This hedging activity involves the use of foreign exchange forward contracts.

### Credit risk

Investments of cash surpluses, borrowings and derivative instruments are made through banks and companies which must fulfil credit rating criteria approved by the Board.

All customers who wish to trade on credit terms are subject to credit verification procedures, primarily through Creditsafe. Trade debtors are monitored on an ongoing basis and provision is made for doubtful debts where necessary.

### Auditors

In accordance with the company's articles, a resolution proposing that Carpenter Box LLP be reappointed as auditors of the company will be put at a General Meeting.

## Statement of directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

-select suitable accounting policies and then apply them consistently;

-make judgements and estimates that are reasonable and prudent;

-prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the group's auditors are aware of that information.

By order of the board

Mr R Birchenough Secretary

# Draft Financial Statements at 07 AUGUST 2009 at 17:03:54 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES INDEPENDENT AUDITORS' REPORT

## TO THE SHAREHOLDERS OF THE LOFT SHOP LIMITED

We have audited the group and parent company financial statements (the "financial statements") of The Loft Shop Limited for the year ended 31 December 2008 which comprise the Consolidated Profit and Loss Account, the Consolidated and Company Balance Sheet, the Consolidated Cash Flow Statement and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

## Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## TO THE SHAREHOLDERS OF THE LOFT SHOP LIMITED

## Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and parent company's affairs as at 31 December 2008 and of the group's loss for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

## Emphasis of matter - Going concern

In forming our opinion on the financial statements, which is not qualified, we have considered the adequacy of the disclosures made in note 1.1 to the financial statements concerning the group's ability to continue as a going concern. The group has a profit and loss deficit and has sustained losses in 2008 and 2009 and is looking to restructure its finances. These conditions, along with the other matters explained in note 1.1 to the financial statements, indicate the existence of a material uncertainty which may cast significant doubt about the group's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the group was unable to continue as a going concern.

Carpenter Box LLP

.....

Chartered Accountants Registered Auditor

Grafton Lodge 15 Grafton Road Worthing West Sussex BN11 1QR

# Draft Financial Statements at 07 AUGUST 2009 at 17:03:58 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES CONSOLIDATED PROFIT AND LOSS ACCOUNT

## FOR THE YEAR ENDED 31 DECEMBER 2008

	Notes	2008 £	2007 £
Turnover	2	6,964,919	7,313,924
Cost of sales		(4,456,474)	(4,358,595)
Gross profit		2,508,445	2,955,329
Administrative expenses Other operating income		(2,556,182) 3,909	(2,865,349) 9,373
Operating (loss)/profit	3	(43,828)	99,353
Other interest receivable and similar income Interest payable and similar charges	4	971 (6,789)	2,843 (6,277)
(Loss)/profit on ordinary activities before taxation	3	(49,646)	95,919
Tax on (loss)/profit on ordinary activities	5	-	-
(Loss)/profit on ordinary activities after taxation		(49,646)	95,919

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# Draft Financial Statements at 07 AUGUST 2009 at 17:04:01 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES BALANCE SHEETS

# AS AT 31 DECEMBER 2008

		Grou		Comp	-
		2008	2007	2008	2007
400570	Notes	£	£	£	£
ASSETS Fixed assets					
Tangible assets	7	109,137	178,681	109,137	170 601
	1	109,137	178,001	109,137	178,681
		109,137	178,681	109,137	178,681
Current assets					
Stocks	9	608,780	629,181	424,780	487,100
Debtors	10	2,904,119	2,614,418	2,820,584	2,541,828
Cash at bank and in hand		-	10,345	-	10,345
		3,512,899	3,253,944	3,245,364	3,039,273
		3,622,036	3,432,625	3,354,501	3,217,954
LIABILITIES					
Capital and reserves					
Called up share capital	15	325,000	325,000	325,000	325,000
Profit and loss account	16	(89,008)	(39,362)	(2,065,396)	(1,959,197)
	17	235,992	285,638	(1,740,396)	(1,634,197)
Creditors: amounts falling due within	Ĩ				
one year	11	3,093,253	2,836,422	4,850,771	4,590,251
Creditors: amounts falling due after					
more than one year	12	286,255	298,855	237,590	250,190
Provisions for liabilities	13	6,536	11,710	6,536	11,710
		3,622,036	3,432,625	3,354,501	3,217,954

Approved by the Board and authorised for issue on .....

Mr P R Stedman Director

# Draft Financial Statements at 07 AUGUST 2009 at 17:04:04 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES CONSOLIDATED CASH FLOW STATEMENT

# FOR THE YEAR ENDED 31 DECEMBER 2008

	Note	£	2008 £	£	2007 £
Net cash outflow from operating activities	23		(111,872)		(69,161)
Returns on investments and					
servicing of finance Interest received		971		2,843	
Interest paid		(6,789)		(6,277)	
Net cash outflow for returns on investments and servicing of finance			(5,818)		(3,434)
Taxation			(2,550)		13,495
Capital expenditure					
Payments to acquire tangible assets		(4,462)		(32,200)	
Receipts from sales of tangible assets				7,800	
Net cash outflow for capital					
expenditure			(4,462)		(24,400)
Net cash outflow before management of liquid resources and					
financing			(124,702)		(83,500)
Financing					
Capital element of hire purchase contracts		(10,501)		(2,099)	
Net cash outflow from financing			(10,501)		(2,099)
Decrease in cash in the year	24, 25		(135,203)		(85,599)

# Draft Financial Statements at 07 AUGUST 2009 at 17:02:20 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2008

### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

The financial statements have been prepared on the going concern basis which assumes the continued support of the group's bankers. Despite incurring losses in 2008 and 2009 the group has remained within the limits of the overdraft facility.

The group profit and loss forecasts for 2009/2010 which incorporate sales price reviews together with cost reductions and the development of new products show that the directors believe the group will return to profitability in the foreseeable future. The group has prepared cashflow forecasts for 2009/2010 which demonstrate that additional finance is required in order for the group to continue as a going concern. This restructuring of the group's debt has not been agreed by the group's bankers and will not be concluded until late 2009. Should the refinancing not be agreed the group may not be able to continue trading.

However, the directors believe the debt restructuring will be agreed. On this basis, the directors consider it appropriate to prepare the financial statements on the going concern basis. The financial statements do not include any adjustments that would result from a withdrawal of the overdraft facility and the not agreement of the debt restructuring by the company's bankers.

### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently.

## 1.3 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2008. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

#### 1.4 Turnover

Turnover represents amounts receivable for goods net of VAT and trade discounts and is recognised on despatch.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery	10.00 - 33.33% per annum straight line
Fixtures, fittings and equipment	10.00 - 33.33% per annum straight line
Motor vehicles	20.00 - 33.33% per annum straight line

### 1 Accounting policies

#### (continued)

### 1.6 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.7 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.8 Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.9 Pensions

The group operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.10 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

### 1.11 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### 2 Turnover

The total turnover of the group for the year has been derived from its principal activity.

#### Segmental analysis by geographical area

The analysis by geographical area of the group's turnover is set out as below:

	2008 £	2007 £
Geographical segment		
United Kingdom	6,964,919	7,059,895
European Community	-	252,570
Rest of the World	-	1,459
		7.040.004
	6,964,919	7,313,924

3	Operating loss	2008	2007
		£	£
	Operating loss is stated after charging:		
	Depreciation of tangible assets	74,006	77,305
	Loss on foreign exchange transactions	851	6,102
	Operating lease rentals		
	- Plant and machinery	991	1,372
	- Other assets	499,990	545,728
	and after crediting:		
	Profit on disposal of tangible assets	-	(5,405)

## Auditors' remuneration

Fees payable to the group's auditor for the audit of the group's annual accounts (company £9,500; 2007: £9,500)

	accounts (company £9,500; 2007: £9,500)	9,500	9,500
		9,500	9,500
4	Interest payable	2008 £	2007 £
	On bank loans and overdrafts Hire purchase interest Other interest	1,886 - 4,903	5,031 311 935
		6,789	6,277

# Draft Financial Statements at 07 AUGUST 2009 at 17:02:41 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2008

Taxation	2008	2007
Current tax charge	-	
Factors affecting the tax charge for the year		
(Loss)/profit on ordinary activities before taxation	(49,646)	95,919
(Loss)/profit on ordinary activities before taxation multiplied by standard		
rate of UK corporation tax of 20.75% (2007 - 20.00%)	(10,302)	19,184
Effects of:		
Non deductible expenses	-	2,474
Depreciation and profit on disposal	15,356	14,380
Capital allowances	-	(651)
Group and brought forward loss relief	(5,054)	(35,387)
	10,302	(19,184)
Current tax charge	-	-

On the basis of these financial statements no provision has been made for corporation tax.

## 6 (Loss)/profit for the financial year

As permitted by section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The (loss)/profit for the financial year is made up as follows:

	2008 £	2007 £
Holding company's (loss)/profit for the financial year	(106,199)	31,231

# Draft Financial Statements at 07 AUGUST 2009 at 17:02:53 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2008

7	Tangible fixed assets Group and company				
		Plant and machinery	Fixtures, fittings and equipment	Motor vehicles	Plant and machinery
		£	£	£	£
	Cost				
	At 1 January 2008 Additions	232,738	755,885 4,462	56,656 -	1,045,279 4,462
	At 31 December 2008	232,738	760,347	56,656	1,049,741
	Depreciation				
	At 1 January 2008	198,338	636,281	31,979	866,598
	Charge for the year	12,390	50,506	11,110	74,006
	At 31 December 2008	210,728	686,787	43,089	940,604
	Net book value				
	At 31 December 2008	22,010	73,560	13,567	109,137
	At 31 December 2007	34,400	119,604	24,677	178,681

Included above are assets held under finance leases or hire purchase contracts as follows:

	Plant and machinery	Fixtures, fittings and equipment	Motor vehicles	Plant and machinery
	£	£	£	£
Net book values				
At 31 December 2008	-	-	-	-
At 31 December 2007	-	37,790	-	37,790
Depreciation charge for	the year			
31 December 2008	-	-	-	-
31 December 2007	-	-	-	-

Draft Financial Statements at 07 AUGUST 2009 at 17:03:05

# THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2008

## 8 Fixed asset investments Group and company

Shar	es in	Shares in
g	roup	group
undertak	kings ur	ndertakings
	£	£
Cost		
At 1 January 2008 & at 31 Decemb	er <b>2</b> 008	4
Provisions for diminution in valu	ie	
At 1 January 2008 & at 31 Decemb	er <b>2</b> 008	4

In the opinion of the directors, the aggregate value of the group and company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or incorporation	Shares held	
		Class	%
Subsidiary undertakings			
Chimney Cowls Limited	England & Wales	Ordinary	100
Preceda Shingles Limited	England & Wales	Ordinary	100
Stairplace Limited	England & Wales	Ordinary	100
RW Products Limited	England & Wales	Ordinary	100
The Loft Centre Limited	England & Wales	Ordinary	50

The principal activity of these undertakings for the last relevant financial year was as follows:

	Principal activity	Capital and reserves 2008 £	Profit/(loss) for the year 2008 £
Chimney Cowls Limited	Sales and marketing of chimney cowls and associated pr	1,928,719 oducts	25,246
Preceda Shingles Limited	Sales and marketing of shingles and associated products	33,833	1,203
Stairplace Limited	Sales and marketing of stairs and associated products	(205,276)	1,748
RW Products Limited	Sales and marketing of windows and associated products	99,668	28,356

8	Fixed asset investments				(continued)
	The Loft Centre Limited	Dormant		2	-
9	Stocks	Group 2008	2007	Compa 2008	ny 2007
		£	£	£	£
	Finished goods and goods for resale	608,780	629,181	424,780	487,100

### 10 Debtors

	Group		Company	
	2008	2007	2008	2007
	£	£	£	£
Trade debtors	440,452	416,831	188,450	191,890
Amounts owed by group undertakings	2,209,237	1,988,794	2,385,428	2,173,669
Corporation tax	5,076	2,526	5,076	2,526
Called up share capital not paid	3	1	-	-
Other debtors	27,440	32,523	19,719	-
Prepayments and accrued income	221,911	173,743	221,911	173,743
	2,904,119	2,614,418	2,820,584	2,541,828

Amounts falling due after more than one year and included in the debtors above are:

	2008 £	2007 £	2008 £	2007 £
Amounts owed by group undertakings	-	-	176,191	184,875
	-	-	176,191	184,875

## 11 Creditors : amounts falling due within one year

	Grou	р	Compa	any
	2008	2007	2008	2007
	£	£	£	£
Bank loans and overdrafts	232,265	107,407	232,265	107,407
Net obligations under finance lease and hire				
purchase contracts	12,600	10,501	12,600	10,501
Trade creditors	1,111,665	974,914	969,883	952,354
Amounts owed to group undertakings	1,323,366	1,323,366	3,222,666	3,099,755
Taxes and social security costs	220,820	282,254	220,820	282,254
Accruals and deferred income	192,537	137,980	192,537	137,980
	3,093,253	2,836,422	4,850,771	4,590,251

The company and group's bank borrowings are secured by an unscheduled mortgage debenture. There is also a composite guarantee with the ultimate parent company, The Loft Shop Group Limited, for all of the group's bank borrowings.

## 12 Creditors : amounts falling due after more than one year

	Group	•	Compa	ny
	2008	2007	2008	2007
	£	£	£	£
Net obligations under finance leases and hire purchase agreements Amounts due to group undertakings	12,590 273,665 286,255	25,190 273,665 298,855	12,590 225,000 237,590	25,190 225,000 250,190
Net obligations under finance leases and hire purchase contracts				
Repayable within one year	12,600	10,501	12,600	10,501
Repayable between one and five years	12,590	25,190	12,590	25,190
	25,190	35,691	25,190	35,691
Included in liabilities falling due within one year	(12,600)	(10,501)	(12,600)	(10,501)
	12,590	25,190	12,590	25,190

### 13 Provisions for liabilities Group

Group	Other £
Balance at 1 January 2008 & at 31 December 2008 Profit and loss account	11,710 (5,174)
Balance at 31 December 2008	6,536
Company	
Balance at 1 January 2008 & at 31 December 2008 Profit and loss acount	11,710 (5,174)
Balance at 31 December 2008	6,536

Other provisions represent dilapidations provisions being the directors' best estimate of costs to meet the group and company's obligations in regard to dilapidations and alterations of leased premises. This estimate is made with reference to actual costs incurred when leases have expired in prior periods, the general condition of leased premises and the length of the remaining leases.

## 14 Pension and other post-retirement benefit commitments

### **Defined contribution**

15

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

		2008 £	2007 £
	Contributions payable by the group for the year	7,680	19,370
5	Share capital	2008 £	2007 £
	Authorised 325,000 Ordinary Shares of £1 each	325,000	325,000
	Allotted, called up and fully paid 325,000 Ordinary Shares of £1 each	325,000	325,000

# Draft Financial Statements at 07 AUGUST 2009 at 17:03:20 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2008

16 Statement of movements on profit and loss account Group

	Profit and loss account £
Balance at 1 January 2008 Loss for the year	(39,362) (49,646)
Balance at 31 December 2008	(89,008)
Company	Profit and loss account £
Balance at 1 January 2008 Loss for the year	(1,959,197) (106,199)
Balance at 31 December 2008	(2,065,396)

17	Reconciliation of movements in shareholders' funds	2008	2007
	Group	£	£
	(Loss)/Profit for the financial year	(49,646)	95,919
	Opening shareholders' funds	285,638	189,719
	Closing shareholders' funds	235,992	285,638
		2008	2007

Company	£	£
(Loss)/Profit for the financial year Opening shareholders' funds	(106,199) (1,634,197)	31,231 (1,665,428)
Closing shareholders' funds	(1,740,396)	(1,634,197)

## 18 Financial commitments

At 31 December 2008 the group and company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Other	
	2008	2007	2008	2007
	£	£	£	£
Expiry date:				
Within one year	-	76,500	-	3,414
Between two and five years	-	146,050	-	46,781
In over five years	-	161,750	-	-
	-	384,300	-	50,195

19	Directors' emoluments	2008 £	2007 £
	Emoluments for qualifying services Company pension contributions to money purchase schemes	-	266,666 1,551
		-	268,217

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 1 (2007-1).

Directors' emoluments exclude benefits in kind valued at £xx,xxx (2007 - £31,443).

# Draft Financial Statements at 07 AUGUST 2009 at 17:03:25 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2008

## 20 Employees

### Number of employees

The average monthly number of employees (including directors) during the year was:

	2008	2007
	Number	Number
Warehouse	5	5
Sales	35	35
Fitting	2	2
Administration	14	15
	56	57
Employment costs	2008	2007
	£	£
Wages and salaries	1,439,809	1,573,241
Social security costs	160,867	170,997
Other pension costs	7,680	19,370
	1,608,356	1,763,608

### 21 Control

In the directors' opinion the immediate and ultimate parent company is The Loft Shop Group Limited, a company registered in England and Wales. The ultimate controlling party is Mr P R Stedman.

The Loft Shop Group Limited prepares group financial statements and copies can be obtained from the registered office.

## 22 Related party transactions

### Group and company

The company has taken advantage of the exemption in Financial Reporting Standard Number 8 'Related Party Disclosures' from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company.

# Draft Financial Statements at 07 AUGUST 2009 at 17:03:32 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2008

23	Reconciliation of operating (loss)/profit to net cash outflow from	2008	2007
	operating activities	£	£
	Operating (loss)/profit	(43,828)	99,353
	Depreciation of tangible assets	74,006	77,305
	Profit on disposal of tangible assets	-	(5,405)
	Decrease/(increase) in stocks	20,401	(109,532)
	Increase in debtors	(287,151)	(64,701)
	Increase in creditors within one year	129,874	11,963
	Group asset transfers	-	(75,920)
	Other reserve movement	(5,174)	(2,224)
	Net cash outflow from operating activities	(111,872)	(69,161)

24	Analysis of net debt	1 January 2008	Cash flow	Other non- cash changes	31 December 2008
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	10,345	(10,345)	-	-
	Bank overdrafts	(107,407)	(124,858)	-	(232,265)
		(97,062)	(135,203)	-	(232,265)
	Finance leases	(35,691)	10,501	-	(25,190)
	Debts falling due after one year	(273,665)	-	-	(273,665)
		(309,356)	10,501	-	(298,855)
	Net debt	(406,418)	(124,702)	-	(531,120)

25	Reconciliation of net cash flow to movement in net debt	2008 £	2007 £
	Decrease in cash in the year	(135,203)	(85,599)
	Cash outflow/(inflow) from decrease/(increase) in debt	10,501	(35,691)
	Movement in net debt in the year	(124,702)	(121,290)
	Opening net debt	(406,418)	(285,128)
	Closing net debt	(531,120)	(406,418)

# Draft Financial Statements at 07 AUGUST 2009 at 17:04:14 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES DETAILED TRADING AND PROFIT AND LOSS ACCOUNT

## FOR THE YEAR ENDED 31 DECEMBER 2008

		2008		2007
	£	£	£	£
Turnover				
Sales		6,964,919		7,313,924
Cost of sales				
Purchases	3,756,062		3,646,348	
Third party fitting costs	64,398		102,141	
Discounts	62,764		69,496	
Wages and salaries - commissions	163,042		171,107	
Repairs to loose tools	16,362		17,599	
Carriage out	393,846		351,904	
		(4,456,474)		(4,358,595)
Gross profit	36.02%	2,508,445	40.41%	2,955,329
Administrative expenses		(2,556,182)		(2,865,349)
		(47,737)		89,980
Other operating income		· · · · · ·		
Rent receivable	3,909		9,373	
		3,909		9,373
Operating (loss)/profit		(43,828)		99,353
Other interest receivable and similar income				
Bank interest received	81		2,419	
Other interest received	890		424	
		971		2,843
Interest payable				
Bank interest paid	1,886		5,031	
Hire purchase interest paid			311	
Other interest paid	4,903		935	
		(6,789)		(6,277)
(Loss)/profit before taxation	0.71%	(49,646)	1.31%	95,919

# Draft Financial Statements at 07 AUGUST 2009 at 17:04:17 THE LOFT SHOP LIMITED AND SUBSIDIARY COMPANIES SCHEDULE OF ADMINISTRATIVE EXPENSES

## FOR THE YEAR ENDED 31 DECEMBER 2008

Administrative expenses Wages and salaries Directors' remuneration Employer's N.I. contributions Directors' pension costs Staff pension costs Staff training and recruitment Staff welfare	2008	2007
Wages and salaries Directors' remuneration Employer's N.I. contributions Directors' pension costs Staff pension costs Staff training and recruitment	£	£
Directors' remuneration Employer's N.I. contributions Directors' pension costs Staff pension costs Staff training and recruitment		
Employer's N.I. contributions Directors' pension costs Staff pension costs Staff training and recruitment	1,276,767	1,135,468
Directors' pension costs Staff pension costs Staff training and recruitment	-	266,666
Staff pension costs Staff training and recruitment	160,867	170,997
Staff training and recruitment	-	1,551
-	7,680	17,819
Staff welfare	771	15,617
	13,264	18,134
Rent	499,990	545,728
Rates and service charges	182,453	181,656
Management charges	(410,000)	(425,000)
Insurance	67,912	86,305
Light and heat	59,841	56,660
Cleaning	9,162	17,055
Repairs and maintenance	57,670	54,392
Printing and stationery	42,354	63,886
Advertising	125,732	179,299
Telecommunications	54,954	54,181
Computer running costs	25,541	23,181
Equipment leasing	991	1,372
Motor running expenses	138,286	126,969
Travelling expenses	25,176	42,566
Entertaining	967	2,768
Legal and professional fees	40,715	42,623
Accountancy	8,500	14,866
Audit fees	9,500	9,500
Bank and credit card charges	65,581	64,324
Bad and doubtful debts	11,086	7,031
Loss on foreign currency	851	6,102
Sundry expenses	2,533	2,790
Charitable donations	410	1,327
Subscriptions	2,622	7,616
Depreciation on plant and machinery	12,390	15,864
Depreciation on fixtures, fittings and equipment	50,506	47,895
Depreciation on motor vehicles	11,110	13,546
Profits on disposal fixed assets		(5,405)
	2,556,182	2,865,349

\_\_\_\_\_

\_\_\_\_